BRITTANY FOCHTMANN

Licensed Alabama REALTOR® | Real Estate & Property Management Professional

Eclectic, AL 36024 | 334-452-0376 | Brittany.fochtmann@gmail.com

PROFESSIONAL SUMMARY

Alabama licensed real estate professional with extensive property management, marketing, budgeting, operations, leasing, vendor coordination, and team leadership experience. Skilled in client communication, transaction coordination, negotiations and managing multiple priorities.

PROFESSIONAL EXPERIENCE

DALTON WADE REAL ESTATE GROUP

Licensed Alabama REALTOR® | January 2025–Present

- Guide buyers and sellers through residential real estate transactions.
- Coordinate showings, offers, negotiations, inspections and closing milestones.
- Develop property marketing and client communication strategies.
- Maintain relationships with clients and transaction partners.

REAL ESTATE CAREER

Licensed Alabama REALTOR® | June 2020–December 2024

- Represented buyers and sellers in Alabama residential real estate.
- Coordinated property marketing, tours, negotiations and transaction details.
- Supported clients throughout purchase and sale processes.

FOSHEE RESIDENTIAL, Downtown Montgomery

Multi-Site Property Manager | November 2017–June 2020

- Managed 9 properties, 240 units and several commercial properties.
- Designed marketing initiatives.
- Approved tenant applications and negotiated occupancy documents.
- Supervised inspections, maintenance, vendors and staff.
- Reconciled AP/AR and prepared annual budgets and monthly management reports.
- Resolved resident concerns and monitored compliance.

A.R. BUILDING COMPANY, Chapel Lakes Apartments

Property Manager | January 2014–November 2017

- Managed accounts payable/receivable, vendor relationships, financial reports and recordkeeping.
- Handled eviction-related proceedings.
- Supported payroll, fair housing training and property operations.

THE WORTHING COMPANIES, Halcyon Apartments & Chapel Lakes Apartments

Property Manager | November 2012–January 2014

- Managed rental accounting, deposits, operating budgets, five-person team and resident relationships.

FOSHEE MANAGEMENT, Highland Lakes

Assistant Property Manager | November 2010–November 2012

- Coordinated leasing, resident files in OneSite, collections, move-ins/outs, maintenance, legal documents and resident communications.
- Implemented marketing plans.

EDUCATION

Career Academy of Real Estate

Alabama real estate coursework and state exam passed on first attempt | 2019

Covenant Academy, Montgomery

High School Diploma | May 2005

SKILLS

Residential Real Estate; Buyer & Seller Representation; Real Estate Marketing; Social Media Marketing; Property Management; Negotiations; Client Relations; Budgeting; Accounts Payable/Receivable; Vendor Management; Staff Leadership; Transaction Coordination; Organization.