

## **Tiffany Lennette Miles**

Madison, AL | 301-659-9998 | tiffanymiles@gmail.com

### **PROFESSIONAL SUMMARY**

Multi-million dollar producing Associate Broker with experience in residential real estate sales, brokerage leadership, operations management, client relations, and transaction coordination. Known for delivering exceptional client service, strong communication, and highly organized transaction management. Experienced in working with buyers, sellers, first-time homeowners, military relocations, and investment clients throughout the Huntsville and Madison County markets. Combines executive-level operational experience with deep knowledge of the local real estate market to provide clients with strategic guidance and seamless transactions.

### **CORE COMPETENCIES**

Residential Real Estate • Buyer Representation • Seller Representation • Contract Negotiation • Transaction Coordination • Brokerage Operations • Team Leadership • Client Relations • Market Analysis • Relocation Services • Compliance & Documentation • Strategic Planning • Marketing & Networking • Executive Communication • Problem Solving

### **REAL ESTATE EXPERIENCE**

**Associate Broker** | Dalton Wade Real Estate Group – Madison, AL  
May 2026 – Present

- Provide residential real estate services throughout the Huntsville and Madison County markets.
- Support buyers and sellers through contract negotiations, transaction management, and closing coordination.
- Leverage operational leadership and client management experience to deliver high-level customer service.

### **Leave of Absence from Real Estate**

January 2024 – May 2026

- Took a temporary leave from active real estate practice while maintaining industry knowledge and professional development.

**Associate Broker** | Leading Edge Real Estate – Huntsville, AL

June 2023 – January 2024

- Represented residential buyers and sellers in the Huntsville metro area.
- Managed contracts, negotiations, inspections, and closings while maintaining strong client communication.

**Qualifying Broker – Madison Branch** | Revolved Realty – Madison, AL

February 2021 – June 2023

- Served as Qualifying Broker overseeing brokerage compliance, agent support, and branch operations.
- Managed transactions, contracts, and brokerage procedures in accordance with Alabama real estate regulations.
- Mentored agents and supported business development efforts within the Madison office.

**Sales Agent** | First Choice Real Estate – Huntsville, AL

June 2017 – February 2021

- Assisted buyers and sellers throughout all phases of residential real estate transactions.
- Built strong client relationships through responsive communication and market knowledge.
- Developed experience in contract management, negotiations, and customer service.

#### **ADDITIONAL PROFESSIONAL EXPERIENCE**

Brings over 15 years of executive operations, program management, and organizational leadership experience supporting senior leadership within federal government agencies. Extensive background in compliance, coordination, client support, process improvement, and high-level communications.

#### **COMMUNITY & LEADERSHIP**

Former member of the Triana Planning & Zoning Committee with strong ties to the Huntsville, Madison, and Triana communities.