

Frederick (Fred) Hensley, Jr.

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Argyle, Texas (Dallas area)

972-977-9503

Highlights

- Completed over 100 real estate transactions (residential and commercial) as an agent
- TREC Certified CE Instructor for Legal Update I and II
- Texas Realtors authorized CE Instructor specializing in contract courses
- Kaplan Instructor for Qualifying Courses teaching new licensees

Employment History

Real Estate Transaction Coordinator Denton, Texas
Precision TC of Texas November 2024 – Present

- Provide detail oriented transaction services
- Proficient in most software platforms (Dotloop, Transaction Desk, etc.)
- Perform meticulous overview of documents to prevent client mistakes

Real Estate Agent Denton, Texas
Self Employed April 2015 – Present

Real estate agent representing buyers and sellers of residential and commercial properties.

- Possess a deep knowledge of real estate contracts and negotiation techniques
- Top producer with annual sales in excess of \$6M in DFW market
- Certified Luxury Agent with experience in high value residential properties

Real Estate Trainer Denton, Texas
TX Realtors and Kaplan NA September, 2022 - Present

Real estate instructor teaching initial qualifying courses for new agent candidates and Continuing Education for experienced agents.

Farmers Insurance and Financial Services Argyle, Texas
Agency owner April, 2012 – August, 2015

Sales and customer service specialist in insurance products across commercial and personal lines. Also provided financial services including retirement investing and college planning.

Previously spent 26 years in aviation manufacturing and maintenance

- Provided a basis for meticulous record keeping
- Required an extremely detail oriented approach to each day
- Possess technical knowledge rarely found in most real estate professionals
- Approximately 13 years' experience working closely with large contracts, including initial negotiations, contract administration, dispute resolution and invoice settlement

If you're looking for a TC that will not only take care of common tasks but provide review and extra protection from mistakes, give me a call!