

Jeffrey Ledesma

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Objective

Motivated, Organized, experienced leader seeking to grow and continue in opportunities that come available in fields of experience including but not limited to: Construction, Real Estate, Retail- Sales, Loss prevention,

Work Experience

Dalton Wade Inc.
Real Estate Agent

April 2025 to Present

- Self employed and working with clients and client development to sell, buy, rent, lease properties as well as perform property management functions.

Store Manager
TJ Maxx Marmax Inc.

September 2014 - October 2024

- Managed a very diverse team of 70-105 people from various backgrounds.
- Lead a team of several managers and supervisors to manage sales, customer service, business operations, shrink, and inventory.

Store manager
CVS Pharmacy

March 2011- September 2014

- Manage 10-15 employees
- Maintaining daily store operations meeting company vision and goals

Hyphen Construction
Project Manager

August 2008 to February 2011

- Project manager for various construction project sites! Setup job crews, job equipment and materials as well as blue prints and permits. Put together job scopes and materials for jobs to be performed and completed!

D2 Design and Decor
Project Director

May 2005 to August 2008

- Decorative concrete and construction jobs.
- Marketing and Design for both residential and commercial properties. Development of job scope and design, equipment, material and supply orders. Hire and setup employees for job sites! Ranging from 6 to 20 employees at a time as well as General contractor for specific job scope plumbing, electrical, excavating, painting, framing etc...

Assistant Manager
Lowe's Home Improvement

November 1997 to May 2005

- Supervise and schedule Department team of 12-25 associates from Lumber, Lawn n Garden, Receiving, and Loss Prevention! Coach train planning and delegating Job tasks and supervision support of Departments as well as entire store. Work various power equipment setup planograms, sales reports- merchandise and plan for incoming inventory! Rotating merchandise based on sales, seasonal flow, and volume!

References

- Michael McNeely : Regional Safety manager 972-804-9181
- Adam Chapa : Bell Helicopter and Aviation Tech
- 214-433-2177
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Education , Certifications

Richland college

1990-1994

CIS- Real estate law

- Specialized in computer information systems, and real estate

Champions Real Estate

October 2024 to March 2025

Real estate renewal education

- Real estate law and finance

Other Activities

- Body builder and strength trainer,
 - Certified Firearms and Licence to carry Handguns
 - Real Estate License for Texas
- Volunteer groups food pantry and child advocacy