

Sarah K. Guffey

Licensed Realtor – Tennessee & Georgia

Southeast Tennessee | Northwest Georgia

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Professional Summary

Motivated and client-focused Realtor licensed in both Tennessee and Georgia, dedicated to helping buyers and sellers achieve their real estate goals. Known for strong communication skills, local market knowledge, and a hands-on approach that ensures a smooth and successful transaction experience. Backed by a solid foundation in residential real estate, negotiation, and customer service, with growing expertise across both Tennessee and Georgia markets.

Experience

- **Century 21 Legacy – Licensed Realtor (Tennessee) — 2024–Present**
 - Represent buyers and sellers in residential transactions across Southeast Tennessee.
 - Advise clients on market trends, pricing strategies, and property presentation to maximize value.
 - Utilize digital marketing and social media to promote listings and attract qualified buyers.
 - Collaborate with lenders, inspectors, and closing agents to ensure seamless transactions.
- **Dalton Wade, Inc - Licensed Realtor (Georgia) — 2025–Present**
 - Recently expanded business into the Georgia market to serve clients in North Georgia communities.
 - Building a strong client network while leveraging Tennessee experience to deliver multi-state service options.
 - Provide expert guidance to first-time buyers and sellers navigating cross-state real estate processes.

Key Skills • Residential Sales & Marketing • Buyer & Seller Representation • Negotiation & Contract Management • Customer Relationship Building • Social Media Marketing • Property Staging & Presentation • Local Market Knowledge (TN & GA) • Time Management & Organization	Licenses & Affiliations • Licensed Realtor – Tennessee • Licensed Realtor – Georgia • Member, National Association of REALTORS®, RCAR, GAR • Member, Century 21 Legacy, Dalton Wade, Inc
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