



Shantell Harper

Residential Real Estate Agent

Real Estate Agent with experience in residential real estate in the Georgia market, specializing in first-time homebuyers. Deep knowledge of creative mortgage solutions and FHA loans. Known for active listening, negotiation, and finding properties across price categories.

Location

Macon, GA 31206, 1760 Timark Drive

Phone

(478) 321-5559

Email

harpersrealty@icloud.com
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Key Skills

- Real estate marketing
- Housing market trends and analysis
- Home-buyer education
- Contract negotiation
- Transaction Specialist

Education

Central High School, Macon, GA
May 1988
High School Diploma

Languages

- English

Software

- GA Transaction Desk
- Dotloop
- Canva

Professional Experience

Residential Real Estate Agent , EXP Realty I Macon, GA
March 2021 - June 2022

- Educate buyers and sellers on housing market trends, resulting in 15% repeat business within two years
- Organize open houses that convert 40% of attendees into clients
- Negotiate purchase contracts, achieving final sale prices within 3% of list

Real Estate Agent, Joe Stockdale Real Estate I Macon, GA
June 2022 - August 2025

- Assisted in closing 25 transactions, ensuring 100% compliance with state regulations

Residential Real Estate Agent, Dalton Wade Realty I Macon, GA
August 2025 - Present

- Real Estate Agent

Accomplishments

- One Million Dollars In Sales Volume, Joe Stockdale, May 2024