

**Taner Oner**

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**Experience:**

*September 2017 to Present*

**Dalton Wade Real Estate Group - Realtor**

- Create compelling property listings with high-quality photos, detailed descriptions, and immersive virtual tours, driving higher buyer engagement and showings
- Deliver exceptional customer service by promptly responding to client inquiries and proactively addressing concerns throughout the buying and selling process
- Negotiate favorable contract terms and conditions on behalf of clients, maximizing their financial outcomes and ensuring smooth transactions
- Leverage social media platforms to promote listings, expand visibility, and connect with potential buyers and sellers
- Stay current with local market trends, real estate regulations, and industry best practices through ongoing education and professional development

*September 2002 – June 2015*

**Oner Jewels, Inc. — Business Owner**

- Founded and successfully operated a jewelry business for 13 years, managing all aspects of daily operations, sales, and strategic growth.
- Employee hiring and management.
- Built and maintained strong vendor partnerships to secure favorable pricing and streamline supply chain efficiency.
- Developed and executed marketing strategies, including digital campaigns, to drive brand awareness and attract new customers.
- Delivered exceptional customer service, resulting in high satisfaction and strong repeat business.
- Conducted market and competitor analysis to identify growth opportunities and adapt to industry trends.
- Leveraged social media platforms to increase brand visibility and engage with target audiences.

*August 1999 – August 2002*

**Ship Captain | Karahasan Shipping Company**

- Commanded and navigated international cargo vessels across multiple global ports, ensuring safe and efficient operations.
- Maintained detailed logs and records in full compliance with maritime regulations, enabling smooth inspections and audits.
- Crew management.
- Supervised and trained a diverse crew, enhancing operational efficiency, teamwork, and morale.
- Oversaw ship maintenance and implemented process improvements, reducing downtime and extending vessel reliability.

**Education:**

2017 to present

Real Estate License

1984 to 1988

ITU Merchant Marine Academy, Istanbul - Bachelor